

# Turnaround Investment Seminar

Learn how to profit from  
turnaround investments in  
German top quality companies

26<sup>th</sup> September, 2014 | Munich,  
Germany

## Participants will learn about:

- How to identify and capitalize on jewel turnaround investment opportunities in Germany
- How to optimize deal structure and success factors on competitive bids
- Current private SME turnaround investment opportunity

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## 08:30 Delegate Registration

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## 09:00 Company Acquisition Strategies in Germany for Foreign Investors

*Dr. Saldanha*, Managing Director, FaMAS GmbH

- Successful strategies for investments in German turnaround companies
- Key success factors in search and selection of suitable companies
- Turnaround investment process
- Critical factors in deal structuring
- Post acquisition issues
- Q&A

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## 10:30 Coffee Break

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## 10:45 Presentation of current investment case including:

- Company profile and product portfolio
- Financials & Valuation
- Investment Transaction Status
- Key Improvement Measures
- Deal Considerations
- 15 Min Q&A for each profile
- Optional 2<sup>nd</sup> Case Study (subject to timing)

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12:45 End of Seminar + Departure to  
Oktoberfest

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## Administrative Details

Date: 26<sup>th</sup> of September 2014

Time: Seminar 08:30 – 12:45

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## Oktoberfest

Time: 14:30 – 19:00

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## Additional Information about FaMAS

FaMAS provides business development and financial advisory services with focus on high growth as well as sub performing German manufacturing companies. This includes financing, debt restructuring, transaction, turnaround-, interim and post-acquisition management. In 2013 more than 300 German investment opportunities were analysed. For further information please contact us.

**For more information how to participate, please contact us via phone or email:**

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